

# JOHN BAUMGARTNER

## Vice President, Sales



John and his wife Laura have two sons that keep them running. As a military veteran, John maintains a very active lifestyle and enjoys all sports. He is also active in many organizations such as Disabled American Veterans, Make A Wish Foundation, and Boys & Girls Club of TN.

CCC is a national workforce solution provider with offices throughout the United States. CCC works with organizations in all industries both large and small. Contact CCC for additional information.

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[www.corporatecostcontrol.com](http://www.corporatecostcontrol.com)

John Baumgartner began his career in workforce solutions with ADP in 2006. During his tenure with ADP, John was given the challenge of contacting the companies who had either refused to work with the company or had canceled their services. John's persistence is what got him the appointment, but his ability to listen and understand the organization's unique needs is what made a prospect a client.

Curious by nature, John asks questions and really enjoys the answers. At ADP, John's motto "You can learn something from everyone" helped him become an expert in not just unemployment cost management, but solutions relating to controlling and recovering costs for organizations including:

- Work Opportunity Tax Credits
- Employment & Income Verification
- Merger & Acquisitions
- Advanced Unemployment Tax Solutions
- Data Security

In 2012, John began working with Thomas & Company as the Director of Sales. John developed a motivated team that learned to "listen first". As the leader of this team, John assisted the company in expanding substantially, resulting in his promotion to Vice President of Enterprise Solutions.

John takes great responsibility for ensuring that each prospective client that he works with becomes a lasting and happy client. It is this strong dedication to service that CCC feels makes John a natural addition to CCC's management team. As Vice President of Sales, John works with Sales Executives and the Client Services Team to provide a positive experience from sale to service.

