

GREGG GALE

Vice President, Alliances



Gregg Gale began his career in workforce solutions with the Frick Company in 1999 as a Sales Manager. Gregg worked to learn all aspects of unemployment insurance by “interning” in all departments. Through his training, Gregg learned all aspects of unemployment insurance. Gregg also became very adept at determining each potential client’s needs and was able to offer solutions that provided both cost savings and program improvement options.

Gregg continued with the Frick Company, through their purchase by the TALX Corporation (currently Equifax) and eventually became a Senior Sales Manager focusing on strategic consulting and execution of Tax Management Services, including Unemployment Cost Management, Employment Tax, and Tax Credits and Incentives.

Gregg left TALX in 2007 to focus on the tax portion of the unemployment industry. He worked with customers to determine specific unemployment tax needs and provide solutions. While he found this work challenging, Gregg missed the work he’d done in unemployment consulting and returned to Equifax in 2010 as a Regional Director.

Realizing that he wanted to focus more on clients and providing for their specific needs, Gregg joined CCC in 2017. As the Director of Client Services, Gregg assisted Account Executives in increasing CCC unemployment clients’ unemployment tax savings while continually improving client satisfaction.

Gregg’s innovation and knowledge are an asset to CCC and our clients. His passion for client satisfaction and problem resolution is why Gregg was recently promoted to Vice President of Alliances. In this role, Gregg will be working with companies to partner with CCC and refer new business.

“I am extremely excited about utilizing my leadership skills and industry knowledge, attained in the past 20 years, to assist in building strong customer relationships with partners to provide CCC’s superior product offerings to a larger group of employers and increase CCC’s profitability.” - Gregg Gale

Gregg and his wife of over 30 years have 2 daughters and 2 grandchildren. Much of their family time is spent enjoying water sports on the lake. Gregg also enjoys peddling the beautiful back roads near his home and volunteering in his local community.

CCC is a national workforce solution provider with offices throughout the United States. CCC works with organizations in all industries both large and small. Contact CCC for additional information.

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