

ROBERT MAZZA

Senior Account Executive



Robert began his career in workforce solutions in 1988 with Barnett Associates, Inc. His first position was as a Client Service Associate. In this position Robert ensured that the proper information was distributed to the state agency to resulting in a successful denial of benefits for his client. He also researched tax laws, audited tax rates and secured refunds, executed tax cost reduction techniques including; joint accounting, voluntary contributions, and reorganization assessments. Getting in on the ground floor, this position insured Robert success throughout his career.

After only 2 years Robert was promoted to an Unemployment Hearings Manager. He counseled clients on the contestability of issues arising in unemployment hearings, developed case evidence and prepared witnesses to present testimony. His success in training his clients eventually lead to him being responsible for developing a network of independent hearing representatives, including attorney's to provide hearing representation to his clients.

In 1994 Robert was again promoted; to Account Executive. Utilizing his excellent customer service skills, Robert was able to effectively manage a million-dollar book of business by developing long-term partnerships and resolving all service concerns proficiently. As an Account Executive, Robert, prepared and presented periodic management reports identifying trends, process improvement objectives and tax cost savings initiatives.

In 1999 Robert was promoted to the Director of Unemployment. In this role Robert was involved in all aspects of the business, including recruiting, technology and client pursuits. In 2011 Robert joined PriceWaterhouseCoopers, LLP (PWC) also as Director of Unemployment, with a primary focus on helping them in build an unemployment division.

Fortunately for CCC, in 2015, PWC terminated their venture into the UI Industry and CCC was able to add Robert to our organization. Robert's extensive experience in the UI Industry allows him to be an immediate asset to the client service team. Roberts works with a diverse client base including Sykes, Toys R Us, Columbia University, and Steak 'n Shake.

Robert enjoys reading and relaxing on Long Island's beaches, salt water fishing, and rooting for the New York Mets! He also enjoys downhill skiing with family and friends in New York and Vermont.

CCC is a national workforce solution provider with offices throughout the United States. CCC works with organizations in all industries both large and small. Contact CCC for additional information.

Toll Free 800.207.6926

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