

# ROBERT MAZZA

## Account Executive



Robert holds a degree in Business Management from Molloy College in Rockville Centre, NY.

He enjoys reading and relaxing on Long Island's beaches, salt water fishing, and rooting for the New York Mets! He also enjoys downhill skiing with family and friends in New York and Vermont.

CCC is a national unemployment cost control service provider with offices throughout the United States. CCC's management team has over 250 years of experience. With our full service unemployment cost control service, you can better manage your entire process and dramatically reduce your state unemployment costs.

Robert began his career in the unemployment compensation consulting business in 1988 with Barnett Associates, Inc. His first position was as a Client Service Associate. In this position Robert insured that the proper information was distributed to the state agency to insure a successful denial of benefits. He also researched tax laws, audited tax rates and secured refunds, executed tax cost reduction techniques including; joint accounting, voluntary contributions, and reorganization assessments. Getting in on the ground floor, this position insured Robert success through the rest of his career.

After only 2 years Robert was promoted to an Unemployment Hearings Manager. He counseled clients on the contestability of issues arising in unemployment hearings, developed case evidence and prepared witnesses to present testimony. His success in training his clients eventually lead to him being responsible for developing a network of independent hearing representatives, including attorney's to provide hearing representation to his clients.

In 1994 Robert was again promoted to Account Executive. Utilizing his excellent customer service skills, Robert was able to effectively manage a million-dollar book of business by developing long-term partnerships and resolving all service concerns proficiently. As an Account Executive, Robert, prepared and presented periodic management reports identifying trends, process improvement objectives and tax cost savings initiatives.

In 1999 Robert was promoted to the Director of Unemployment. In this role Robert was involved in all aspects of the business, including recruiting, technology and client pursuits. In 2011 Robert joined PriceWaterhouseCoopers, LLP also as Director of Unemployment, with a primary focus on helping them in build an unemployment division.

Fortunately for CCC, in 2015, PWC terminated their venture into the UI Industry and CCC was able to add Robert to our organization. Robert's extensive experience in the UI Industry allows him to be an immediate asset to the client service team. CCC looks forward to contributions that Robert will provide in continuing to improve our client experience.

