

JOHN FIORELLI

Senior Account Executive



John Fiorelli began his career in unemployment compensation consulting in 2003 as a hearings representative with Employers Unity, Inc. He represented employers in unemployment hearings across the United States where he maintained a 90% win ratio. John worked in several different areas including as an Account Executive. His experience eventually resulted him to managing offices in the northeast, supervising both hearing representatives and claim specialists, prior to the company's acquisition by the TALX Corporation (subsequently Equifax) in November of 2005.

John worked at TALX as a Client Relationship Manager. He continued to manage his prior relationships as well as assisting new clients with their unemployment needs. John has worked with a diverse client base including many Fortune 500 companies.

In April of 2010 John joined Corporate Cost Control, Inc., as a Senior Account Executive, in order to provide better service to all of his prior clients. Today, John oversees employer accounts, provides training workshops to educate employers on how to properly handle unemployment claims and assists with unemployment hearings for Corporate Cost Control clients all over the country.

John's contribution to Corporate Cost Control and our clients are best expressed in this statement from him, "My goals have always been pretty simple...do your best in everything you do. My biggest contribution that I can offer is my customer service skills. I always make myself available for my clients or coworkers to assist them in any way I can. My clients have always appreciated the fact that I do all I can to help from doing multiple training workshops to how I handle unemployment hearings. "

John obtained an Associates Degree in Paralegal Studies in 2003. He is currently the Captain of the Delaware County Pinochle League and plays Ice Hockey once a week. John is an active father, coaching his daughter's softball and volleyball teams and his son's baseball team.

CCC is a national unemployment cost control service provider with offices throughout the United States. CCC's management team has over 250 years of experience. With our full service unemployment cost control service, you can better manage your entire process and dramatically reduce your state unemployment costs.

